



The WFTO annual fee consists of a membership fee, monitoring fee, and regional fee. Please find below the calculation structure for the three different fees.

Membership fee 2015

The WFTO membership fee is in Euros (€). It is calculated based on sales turnover and membership type with the following formulas.

Fair Trade Organizations (FTO)

Sales turnover in €	Membership fee in €
< 135.000	375
135.000-1.000.000	0,00275 x sales turnover
> 1.000.000	3.125
	+ 250 for every extra million sales turnover

Maximum membership fee for members in Africa, Latin America and Asia: €1875

Maximum membership fee for members in Europe, North America and Pacific Rim: €9375

Fair Trade Networks (FTN)

All Fair Trade Networks: €300

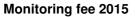
Fair Trade Support Organizations (FTSO):

Gross Income ¹ in €	Membership fee in €
< 250.000	950
> 250.000	1550

Associates

Associate Organisations *Gross Income* < € 250.000: €750Associate Organisations *Gross Income* > € 250.000: €1250Individual Associates: €100Students and the unwaged: €35

¹ All income from whatever source, not limited to cash received.





The WFTO monitoring fee is in Euros (€). It is calculated based on your sales turnover (for FTO) or gross income (FTN / FTSO) with the following formula.

Sales Turnover/ Gross Income in €	Monitoring fee in €
< 100.000	25
100.001 - 500.000	50
500.001 - 1.000.000	100
1.000.001 - 4.000.000	350
4.000.001 - 8.000.000	600
8.000.001 - 16.000.000	800
> 16.000.000	1.000

Regional fee 2015

The WFTO regional fee is in Euros (€) and is to support your regional WFTO branch.

WFTO Africa

All member organizations:

€100

WFTO Asia

All member organizations:

Sales turnover in €	Regional fee in €
< 135.000	100
From € 135.000 to 400.000	175
> 400.000	250

WFTO Europe

All member organizations:

Sales turnover in €	Regional fee in €
< 150.000	350
From € 150.000 to 1.000.000	550
> 1.000.000	850

WFTO Latin America

All member organizations:

€50

Pacific Region

No regional fee applies to WFTO members in North America and the Pacific Rim.